



## Rate Agreement 2018/19

Level: 1 Retail

### Business Details

|                  |  |
|------------------|--|
| <b>Business:</b> | Tjapukai Aboriginal Cultural Park                    |
| <b>Address:</b>  | Cairns West Arterial Road<br>Caravonica<br>Qld, 4878 |
| <b>Phone:</b>    | (+61) 07 4042 9999                                   |
| <b>Email:</b>    | marketing@tjapukai.com.au                            |
| <b>Websites:</b> | www.tjapukai.com.au                                  |
| <b>ABN:</b>      | 98 071 123 843                                       |

### Contact Details

|                      |  |
|----------------------|--|
| <b>Key Contact:</b>  | Anji Kemp<br>T. (+61) 07 5539 8231<br>E. anji@cooeetraveller.com.au              |
| <b>Reservations:</b> | Melanie McLennan<br>T. (+61) 07 4042 9999<br>E. melanie.mclennan@tjapukai.com.au |
| <b>Events:</b>       | Jane Harris<br>T: (+61) 07 4042 9911<br>E: jane.harris@tjapukai.com.au           |

|                              |                    |
|------------------------------|--------------------|
| <b>Facebook:</b>             | @tjapukai          |
| <b>Twitter:</b>              | @tjapukai_aust     |
| <b>Google+:</b>              | +tjapukai          |
| <b>Instagram<br/>YouTube</b> | tjapukai_australia |

|                 |  |
|-----------------|--|
| <b>CEO</b>      | Shirley Hollingsworth<br>T. (+61) 07 4042 9901<br>E. shirley.hollingsworth@tjapukai.com.au |
| <b>Billing:</b> | Leslie Speed<br>T. (+61) 07 4042 9921<br>E. accounts@tjapukai.com.au                       |



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**Billing Details**

Where applicable payments are due within 14 days of invoice date.

|                  |                                   |
|------------------|-----------------------------------|
| <b>Name:</b>     | Tjapukai Aboriginal Cultural Park |
| <b>Bank:</b>     |                                   |
| <b>Branch:</b>   | Smithfield, Qld, 4878             |
| <b>BSB#:</b>     |                                   |
| <b>Account#:</b> |                                   |
| <b>SWIFT#:</b>   |                                   |

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## Overview

Located in Cairns, Tropical North Queensland, Tjapukai has been sharing the authentic culture and traditions of the local Djabugay people for the past 28 years, providing employment opportunities for their people and giving the performers immense pride in demonstrating their culture. Tjapukai Aboriginal Cultural Park is the ultimate place to experience the rich and ancient cultures unique to Australia's Aboriginal and Torres Strait Islander people. For over 26 years the park has engaged, entertained and educated thousands through two very unique experiences known to many as "Tjapukai By Day" & "Tjapukai By Night", each distinctly different.

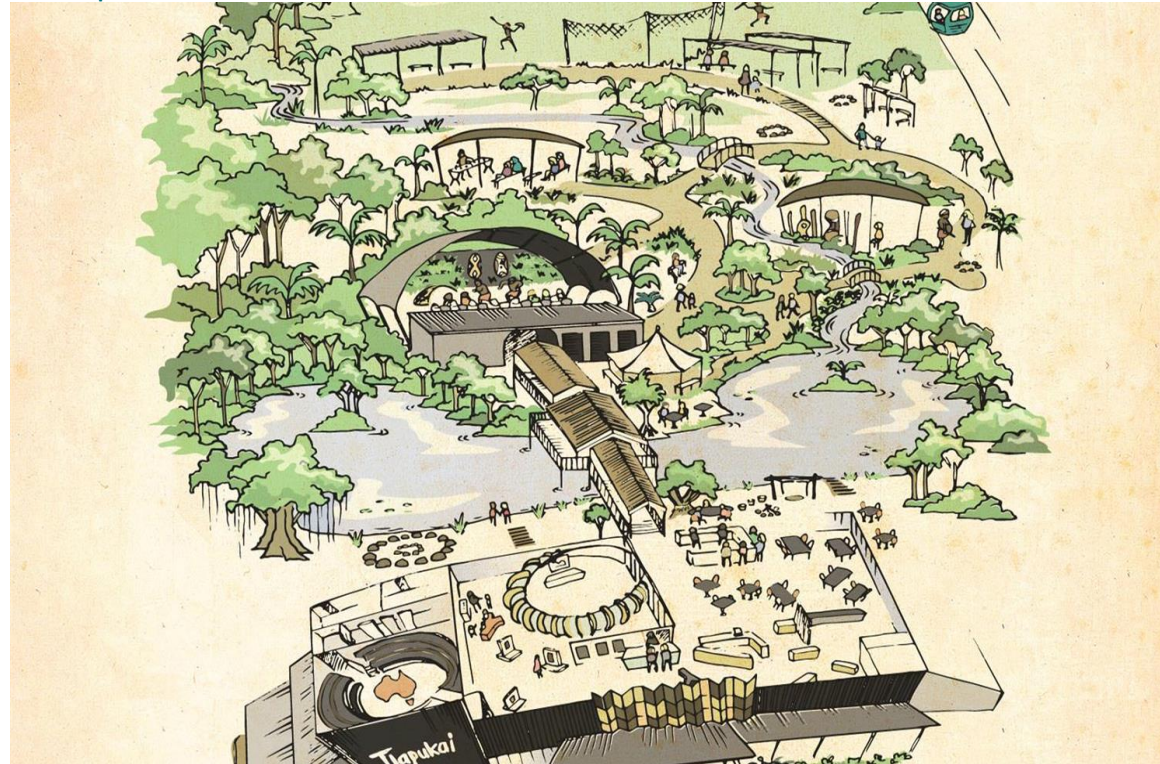
## Additional Information

### Additional Information

If you require images, fact sheets, insurance certificates or a conference kit you can access all of the details through your company login at:

[www.tjapukai.com.au/trade](http://www.tjapukai.com.au/trade)

## Park Map



**Tours & Add-Ons**

| Tour Type       | Tour/Activity | Tjapukai By Day - General Admission |         |          | General Admission + Cultural Creations (A) |         |          | General Admission + Indigenous Guided Bush Food Trail (B) |         |          | General Admission + Both Activities (A+B) |         |          | General Admission + Both Activities + Buffet Lunch |         |          | Boomerang Painting |     |
|-----------------|---------------|-------------------------------------|---------|----------|--|---------|----------|---|---------|----------|---|---------|----------|--|---------|----------|--------------------|-----|
|                 |               | Adult                               | Child   | Family   | Adult                                      | Child   | Family   | Adult   | Child   | Family   | Adult                                     | Child   | Family   | Adult  | Child   | Family   | Per Person         |     |
| Tjapukai by Day | Gross         | \$62.00                             | \$42.00 | \$166.00 | \$88.00                                    | \$58.00 | \$234.00 | \$88.00   | \$58.00 | \$234.00 | \$108.00                                  | \$70.00 | \$286.00 | \$138.00   | \$85.00 | \$361.00 | \$20.00            | --- |

| Tour Type    | Tour/Activity | Buffet Lunch |         |        |
|--------------|---------------|--------------|---------|--------|
|              |               | Adult        | Child   | Family |
| Buffet Lunch | Gross         | \$30.00      | \$15.00 | N/A    |

**Night Fire by Tjapukai**

| Tour       | Option | Night Fire by Tjapukai |         |          |
|------------|--------|------------------------|---------|----------|
|            |        | Adult                  | Child   | Family   |
| Night Fire | Gross  | \$123.00               | \$75.00 | \$166.00 |

**Group Options**

| Transfers                                  | Option | Cultural Lecture - 30 mins - up to 150 pax |       |       |
|--|--------|--|-------|-------|
|  |        | Rate Level                                 | Adult | Child |
| Cultural Lecture - 30 mins - up to 150 pax | Gross  | \$250.00                                   | ---   | ---   |

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**Terms & Conditions**

|                                   |   |
|-----------------------------------|---|
| <b>HOURS OF OPERATION:</b>        | Day: 9:00am-5:00pm Daily<br>Night: 7:00pm-10:00pm Daily   |
| <b>Closed:</b>                    | Christmas Day 25 December   |
| <b>GUIDE POLICY:</b>              | Maximum of 2 FOC entries for Tour Escort / Guide per every 15 paying guests.<br>All guides MUST provide identification and proof of employment to be eligible for FOC entry.  |
| <b>CHILD POLICY:</b>              | Children aged 4 –14 inclusive are eligible for child rates.<br>Under 4 Free of Charge.  |
| <b>FAMILY POLICY:</b>             | Family rates are valid for 2 adults and 2 children (2A, 2C).<br>Extra adult or child passengers are charged at the standard adult or child rate.  |
| <b>FAMILIARISATION POLICY:</b>    | Requests should be made 48 hours prior to date of travel between business hours Monday to Friday.<br>Please email all requests to <a href="mailto:marketing@tjapukai.com.au">marketing@tjapukai.com.au</a>  |
| <b>RATES:</b>                     | All rates quoted are inclusive of GST and in AUD.   |
| <b>PAYMENT:</b>                   | Payment can be made by cash, credit card, EFT or company cheque. Personal cheques are not acceptable.<br>Payment must be paid in full (less the amount of any deposit paid) at the time of booking.<br>Confirmation from Tjapukai will be processed within 24 hours of receipt of booking.                                  |
| <b>CREDIT APPLICATION:</b>        | Tjapukai may approve a credit arrangement prior to conducting business.<br>Please contact the Marketing Department for an application.<br>If you are successful with a credit application, you will be notified in writing.   |
| <b>PAYMENT TERMS - ACCOUNTS:</b>  | Maximum 30 days with approved credit account.<br>Should payment of the account fail to be received in full, any collection or legal costs will be passed on to the client.  |
| <b>CANCELLATION POLICY:</b>       | We require 24 hours or more notice of any cancellations or amendments to travel date.<br>Lack of 24hour prior notice will result in a 100% cancellation fee.  |
| <b>GROUP CANCELLATION POLICY:</b> | No associated cancellation charge on Entry if the dates are transferred and 24 hours notice is provided.<br>100% cancellation fee will be applied if less than 24 hours prior notice is given on any group cancellations.<br>The fee applies to the total value of the booking, this is inclusive of all booked components. |

Tjapukai reserves the right to make changes to schedules due to inclement weather or to change any component of the entry without notice.